Supply Process

Supply Moving Upstream
- Improved Logistics
- Improved Quality Control
- Economies of Scale
- Distillation Capability
- Reduced Heating Requirement
Feedstock Quality

2010 Improvements

- New Blending and Storage Infrastructure
- Distillation upgrades low quality feedstock
Customer Acceptance

- 2009 brought increased consumer indifference
- Price sensitivity due to economy
- Operational sensitivity
- Few operational issues in 2010
SB 382 Lower Sulfur and Biodiesel Blended Heating Oil

- Allows reliable use of condensing oil fired heating appliances
- ASTM currently allows a maximum of 5% Biodiesel.
- ASTM, UL and surrounding States likely to delay implementation